



WHO'S WHO

in E&P A&D 2017

A SUPPLEMENT TO

Oil and Gas
Investor **A&D WATCH**

Right Partner. Right Structure. Right Time.

Whether you're acquiring or selling assets, restructuring existing debt or raising capital, you need an experienced advisor you can trust.
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E-Spectrum Advisors provides advisory services to upstream companies in the oil and gas industry. With a team of specialized advisors and engineers, we know every situation is unique, especially during challenging times, which is why we provide creative solutions that are best for you and your business and can help in every aspect of the transaction process.

- Asset divestiture
- Acquisitions (buy-side advisory)
- Raising capital
- Restructuring consultation, including debt restructurings
- Evaluation services and fairness opinions
- Financial advisory

Select Current and Recent Transactions:



ENERVEST
Sale of Western Anadarko
Upstream and Midstream
(Wheeler County, TX)
PSA Negotiations
Co-Divestiture Agent

UNDISCLOSED
Sale of Operated
Properties in the
Haynesville / Bossier
(De Soto and Sabine
Parishes, LA)
Marketing
Exclusive
Divestiture Agent

UNDISCLOSED
Sale of Operated
Properties
(Caddo County, OK)
July 2017
Exclusive
Divestiture Agent



Sale of Operated and
Non-Operated
STACK Properties
(Woodward, Major, and
Dewey Counties, OK)
February 2017
Exclusive
Divestiture Agent

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Left to right: Buddy Clark
Partner, Haynes and Boone, LLP

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Benefit Street Partners

John Horstman
Benefit Street Partners

Austin Elam
Associate, Haynes and Boone, LLP

HERE'S THE DEAL

“Current energy markets require innovative capital solutions for oil and gas producers. Benefit Street has the experience and financial strength to answer producers’ financial needs. When we were approached earlier this year by a California producer seeking additional capital to exploit its large inventory of drilling locations without tapping into its existing capital sources, we turned to Haynes and Boone’s energy lawyers to structure a unique investment that met our needs and more importantly, the needs of our producer partner. Haynes and Boone put together the right team to partner with us and the producer’s team to arrive at a solution that surpassed our expectations.”

TIM MURRAY

Managing Director, Benefit Street Partners

Haynes and Boone, LLP is proud to advise Benefit Street Partners L.L.C. in a joint venture with California Resources Corporation to invest in oil and gas properties in California.

A supplement to:

Oil and Gas Investor A&D WATCH

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WHO'S WHO in E&P A&D 2017

Back To The Days of Deals

E&Ps started off 2017 with the kind of whirlwind of deals that took us back to pre-2014 goodness.

To start the year, ExxonMobil barnstormed the Permian Basin in New Mexico in a deal for \$6.6 billion. In February, Parsley Energy Inc. bought Midland Basin assets from Double Eagle Energy and affiliates for \$2.8 billion.

In April, Hilcorp Energy Co. agreed to a \$3 billion purchase of ConocoPhillips' San Juan Basin assets covering 1.3 million acres in New Mexico and Colorado.

By the second quarter, sellers increasingly looked to rationalize their portfolios. Occidental Petroleum Corp. sold to Halcon; Chesapeake closed two deals in the first half to sell noncore assets in the Haynesville.

Halcon was among the most prolific buyers, with four deals announced or closed in the first half of 2017. Meanwhile, Linn Energy, abandoned assets it no longer saw as long-term benefits for the company in four separate sales.

In your hands is a tool to connect to those big E&Ps—and the micro-cap companies, too—that may be divesting a puzzle piece that opens up your lateral running room or helps you block up a section. For nearly all of the E&Ps mentioned above, this publication contains a direct line or email to decision makers and A&D teams at companies of all sizes.

Foremost, the 2017 *Who's Who in E&P A&D* is a guidebook for you and your colleagues. It contains roughly 500 A&D professionals representing hundreds of companies.

In it you will find 110 president and CEOs; 140 vice presidents, senior vice presidents and land and acquisitions managers; and roughly 90 A&D and BD specialists who are the gateways to possible deals.

In our efforts to create this directory, we also found harbingers of the Great Crew Change: 11 retired. And, sadly, we learned earlier this year that Theo B. Bean Jr. passed away on June 12. Bean, the president and CEO of Bean Resources, prided himself on being able to "outwork" anyone, according to his obituary. He was a longtime presence in this directory.

We want to acknowledge your help in creating this directory. Each year, you take the time and effort to update us with your current information. I sincerely thank you.

Please stay in touch with OilandGasInvestor.com and let us know if your information should change. Our online, searchable database is updated through the year and allows visitors to get current information about contacts, including their past work experience and education.

As always, may you have good fortune and great deals.



—Darren Barbee, A&D Editor, *Oil and Gas Investor* magazine



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NAME	COMPANY	NAME	COMPANY	NAME	COMPANY
Abendschein, Bob	Anadarko Minerals Inc.	Collins, J. Patrick	Cortez Resources	Hallett, Robert	Grenadier Energy Partners LLC
Acin, Emilio	Repsol	Collins, Timothy	Wellstar Corp.	Hansen, Henry	Gastar Exploration Ltd.
Albrecht, Luke	Enervest Ltd.	Cook, Jeff	Vermilion Cliffs Partners	Harrigan, Tom	Harrigan Energy Partners
Alexander, Ace	Constellation	Cook, John	Petex	Harris, Jeffrey	Mark L. Shidler Inc.
Allen, Greg	Aviva Energy Corp.	Cope, Justin	Valorem Energy LLC	Hart III, Thomas	Jonah Energy LLC
Allred, John	Opal Resources LLC	Couch, Randall	Crossover Resources LLC	Hart, Zachary	Indigo Minerals LLC
Anderson III, J. Granger	Energy XXI (Bermuda) Ltd.	Craft, J. Ross	Approach Resources Inc.	Hartman, Kurt	Cornerstone Acquisition and Management Co. LLC
Anderson, Edgar	PetroQuest Energy LLC	Crain, Garry	Crown Energy Partners Inc.		
Anderson, Scott	EP Energy	Crawford, Gail	Crawford Hughes Operating Co.	Harvey, Michael	Stonagate Production Co. LLC
Andress, Thurmon	Breitburn Energy Partners	Cullen, William	LongPoint Minerals/FourPoint Energy	Heitzman, Stephen	Talos Energy LLC
Andrew, Jim	ConocoPhillips Co.	Darmstetter, David	Labrador Investment Corp.	Henderson, Plez	R. Lacy Services Ltd.
Andrew, Larry	Parsley Energy	David, Kyle	Silver Hill Energy Partners LLC	Herlin, Robert	Evolution Petroleum Corp.
Anna, Steve	Citation Oil & Gas Corp.	David, William	Peregrine Petroleum Partners Ltd.	Herod, Steve	Halcon Resources Corp.
Antry, Steve	Eagle Energy Exploration LLC	Davis, Don	Stanolind Oil and Gas LP	Herstein, Scott	Chisholm Energy Holdings LLC
Arms, John	Red Creek LLC	Davis, Donald	WPX Energy	Heugly, Dee	Dominion Energy Wexpro
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Baer, Brian	Journey Energy LLC	DeArman, William	Pivotal Petroleum Partners	Hightower, Lee	Synergy Offshore LLC
Baganz, Bruce	Security Energy Co.	DeFilippi, Douglas	Castleton Resources LLC	Hodgkinson, Robert	Dejour Energy Inc.
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Brooks, Douglas	Energy XXI (Bermuda) Ltd.	Escaler, Steve	Juniper Resources LLC		
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Burnett, Kyle	Burnett Petroleum Co.	Ferrell, Charles	Ferrell Oil Co. LLC	Kelly, John	Cantera Energy
Burnett, Ted	Burnett Petroleum Co.	Finley, James	Finley Resources Inc.	Kelly, Patrick	Bill Barrett Corp.
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Campbell, R. Danny	Henry Resources LLC	Foutch, Randy	Laredo Petroleum Inc.	Kidd, Chris	Cinco Natural Resources Corp.
Carrington Jr., James	Talos Energy LLC	Fox, Kathleen	Progress Energy Trust/Proex Energy	Kifer, Mike	Enervest
Carter, Bob	Castlebay Energy LLC	Frederick, Stacey	Shelf Energy LLC/ Shelf Oil & Gas LLC	Kilby, Richard	R. Lacy Services Ltd.
Cash, Gene	Energen Resources Corp.	Frey, Michael	Public Gas Partners	Killam, Karen	Killam Energy Resources; USA Minerals LLC
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Chen, Vincent	Chevron Corp.	Gaydarov, Ivan	California Resources Corp.	Kissick, Brian	Koch Exploration Co. LLC
Cherry, Mike	R. Lacy Services	Geiger, Paul	Southwestern Energy Co.	Klingler, Cliff	Kerogen Exploration LLC
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Lancaster, William	GMT Exploration Co.	Olson, Matt	Vitesse Energy LLC	Stephens, Brandon	Infinity Resources Co.
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Niccum, Eric	Jones Energy	Souders, Roger	Northstar Offshore Group LLC	Youngblood, Ryan	Kona Ltd.
Noble, Scott	Noble Royalties Inc.	Spath, John	Talos Energy LLC	Zapata, Gustavo	EP Energy
Novinskie, Gary	Daleco Resources Corp.	Spurgeon, Bill	Cheyenne Petroleum Co.	Zimmerman, Greg	Baytex Energy USA
Noyes, Patrick	Grenadier Energy Partners LLC	Stabley, Thomas	Rex Energy Corp.		
Nunez, Craig	Bocage Petroleum LLC	Stamper, Conner	Petex		
Oberg, John	Three Rivers Operating Co.	Starr II, Frank	Crimson Energy Partners III LLC		

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Focus: Conventional exploration



ALTA MESA HOLDINGS LP

Hal Chappelle, President & CEO
hchappelle@altamesa.net
(281) 530-0991
Houston, TX
Focus: S. LA, Eagle Ford shale, E. TX, OK
Acquiring: TX Gulf Coast, S. LA, OK



Scott Karlson Cowand, VP, Acquisitions & Divestitures
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Houston, TX
Focus: S. LA, E. TX, Midcontinent
Divesting: S. LA, E. TX
Acquiring: Midcontinent



ANADARKO MINERALS INC.

Andrew R. Rische, Manager, Land & BD
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(405) 235-6664 ext. 40
Oklahoma City, OK

Focus: Western OK and TX Panhandle
Acquiring: Oil and natural gas operated, non-operated, royalty and minerals in Western OK and TX Panhandle

William Dutcher, Founder & CEO

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(405) 801-2040
Oklahoma City, OK
Focus: Western OK and TX Panhandle
Acquiring: Oil and natural gas operated, non-operated, royalty and minerals in Western OK and TX Panhandle

Bob Abendschein, VP Deepwater Americas Operations

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The Woodlands, TX
Focus: Domestic and international
Acquiring: Complimentary assets to existing fields



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The Woodlands, TX
Focus: International

ANKOR ENERGY LLC

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New Orleans, LA
Focus: GoM shelf
Acquiring: GoM

ANTERO RESOURCES CORP.

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Denver, CO
Focus: Midcontinent and Rockies gas, conventional and unconventional, Marcellus Shale



APACHE CORP.

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Focus: Permian Basin
Acquiring: Permian Basin

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Acquiring: U.S., Canada, North Sea, Egypt

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Houston, TX



Focus: U.S., North Sea, Egypt
Acquiring: U.S., North Sea, Egypt

APPALOOSA ENERGY

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The Woodlands, TX
Focus: Exploration in oil rich basins
Acquiring: Gulf Coast, Permian Basin, Uinta Basin



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Focus: E. TX, Gulf Coast TX and LA, Rockies
Acquiring: Gulf Coast, TX, Rockies



APPROACH RESOURCES INC.

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Focus: W. TX

ARMSTRONG OIL & GAS INC.

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Focus: Domestic U.S.
Acquiring: Domestic U.S.

ATX ENERGY PARTNERS

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Focus: Lower 48

WHO'S WHO

in E&P A&D 2017

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Acquiring: MS, TX, LA, OK, NM

AVIVA ENERGY CORP.

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(800) 270-7007
Carson City, NV
Focus: TX, Gulf Coast, West Coast, Rockies, Onshore
Acquiring: TX, Gulf Coast, West Coast, Rockies, Onshore

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Acquiring: TX, OK, NM, KS, AR



BASA RESOURCES INC.

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Focus: LA, TX, CA
Acquiring: TX

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Divesting: N.W. OK
Acquiring: N. LA, TX

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Acquiring: E. TX, Permian, Central TX



BASIN OIL AND GAS

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Fort Worth, TX
Focus: Lower 48
Acquiring: Permian operated, Lower 48 producing non-operated assets



Mason Manulik, CFO
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Fort Worth, TX
Focus: Upstream Oil and Gas in the lower 48
Acquiring: Lower 48 oil and gas assets

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Traverse City, MI
Focus: Oil, unconventional gas



BAYTEX ENERGY USA

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Focus: Eagle Ford
Acquiring: Eagle Ford and similar emerging basins

BEREXCO INC.

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Focus: Midcontinent
Divesting: Montana, Colorado, Wyoming
Acquiring: Midcontinent, N. TX, W. TX



BILL BARRETT CORP.

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Acquiring: Oil assets

BLACK MOUNTAIN OIL & GAS LP

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Fort Worth, TX
Focus: North America
Acquiring: Permian Basin

Rhett Bennett, CEO
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Focus: North America
Divesting: Midcontinent, Rockies, Permian Basin, E. TX
Acquiring: Midcontinent, Permian Basin, E. TX



BLACK STONE MINERALS

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Acquiring: Lower 48



BLACKROCK OIL AND GAS LLC

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Focus: A&D Transactions - Exploration & Development; Mineral and Royalty Acquisitions
Acquiring: CA, Rockies, Permian Basin, TX Panhandle, OK



BLESSING PETROLEUM GROUP LLC

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Focus: U.S. and International
Acquiring: Midwest and Central Canada



BLUE TIP ENERGY

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Focus: TX, OK, N. LA, Rockies, Midcontinent
Divesting: MI, KS, UT
Acquiring: TX, OK, N. LA, Rockies, Midcontinent



BLUESTONE NATURAL RESOURCES II LLC

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Focus: S. TX, E.TX, Barnett
Divesting: All areas
Acquiring: S.TX, E.TX, Barnett



Relationships Matter.

Lantana Energy Advisors knows A&D, and now with the combined capabilities of SunTrust Robinson Humphrey's corporate and investment banking platform, we offer energy industry expertise and experience focused on the upstream and midstream sectors. From capital solutions to closing transactions, Lantana Energy Advisors can help with any of your energy banking needs.

- Acquisition & Divestitures
- Fairness Opinions
- Reserve Based Lending
- Debt & Equity Capital Raising
- Syndication & Leveraged Finance
- Mergers & Acquisitions

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Midcontinent

Acquiring: TX Panhandle, S. TX, E. TX,

Midcontinent

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Midcontinent

Acquiring: TX Panhandle, S. TX, E. TX,

Midcontinent

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Midcontinent

Acquiring: TX Panhandle, S. TX, E. TX,

Midcontinent

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Focus: Midcontinent and S. TX



BOCAGE PETROLEUM LLC

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Focus: Producing working interests and royalties;

conventional drilling prospects

Acquiring: Onshore U.S.

BOLD ENERGY III LLC

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Focus: Permian Basin, Delaware Basins

Acquiring: Permian Basin,

Delaware Basins



BP AMERICA INC.

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Focus: Worldwide



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Los Angeles, CA

Focus: CA, Rockies, W. TX,

WY, FL, MI, IN

Acquiring: CA, Rockies, W. TX, WY, FL,

MI, IN



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Focus: CA, Rockies, W. TX,

MI, IN, KY, FL

Acquiring: CA, Rockies,

Permian, TX, Midcontinent, MI



James G. Jackson, EVP & CFO

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Los Angeles, CA

Focus: Long-lived oil and gas

prospects in the U.S.

Acquiring: All major U.S. basins



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Houston, TX



Mark L. Pease, President & COO

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MI, IN, KY



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Focus: Permian Basin Wolfberry

Acquiring: Permian Basin



BRUSH CREEK INTERESTS LLC

Terry Luttrell, President & CEO

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(800) 734-9607

Houston, TX

Focus: U.S. minerals, royalties, ORRI in major producing basins

Acquiring: U.S. minerals, royalties, ORRI in major producing basins

BUCKLEY & BOOTS

Martin Buckley, Managing Director

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Focus: Onshore U.S.

Divesting: Onshore U.S.

Acquiring: Onshore U.S.



BURNETT PETROLEUM CO.

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Focus: TX, LA, OK, KS

Acquiring: TX, LA, OK, KS

Ted Burnett, VP BD,

Acquisitions & Mergers

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Focus: TX, LA, OK, KS

Acquiring: TX, LA, OK, KS



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CAERUS OIL AND GAS LLC

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Denver, CO

Focus: Conventional natural gas, financial distress

Divesting: Midcontinent oil

Acquiring: Rockies

Matthew Wurtzbacher,

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Denver, CO

Focus: North America



CAIRD ENERGY LLC

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Fort Worth, TX

CALIFORNIA RESOURCES CORP.

Ivan Gaydarov, Treasurer & VP

ivan.gaydarov@crc.com

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Los Angeles, CA

Focus: CA

CONFIDENCE EARNED.

M&A Advisory

VERESEN

Advising Veresen on the acquisition by

PEMBINA

C\$9,700,000,000

Exclusive Financial Advisor

Pending



Advised on the divestiture of Athabasca Oil Sands Project and heavy oil assets to



C\$11,100,000,000

Financial Advisor

May 2017



Advised on the joint acquisition of 20% interest in the Athabasca Oil Sands Project from

Marathon Oil Corporation

\$2,500,000,000

Financial Advisor

May 2017



Advised on the divestiture of Eagle Ford Assets to



\$800,000,000

Exclusive Financial Advisor

March 2017



Advised on the divestiture of Eagle Ford Shale and South Texas assets to



\$390,000,000

Financial Advisor

September 2016



Advised on the acquisition of



\$525,000,000

Lead Financial Advisor

August 2016

Capital Markets



5.5 Year, 10 Year & 27 Year Notes

C\$1,200,000,000

Joint Lead & Bookrunner

June 2017



3 Year, 9.5 Year & 30 Year Notes

C\$1,800,000,000

Joint Lead & Bookrunner

May 2017



Secured Notes

\$1,500,000,000

Joint Bookrunner

May 2017



IPO – Restricted Voting Shares

C\$1,750,014,000

Co-Bookrunner

May 2017



Floating Rate Notes

\$600,000,000

Joint Bookrunner

April 2017



Senior Notes

\$300,000,000

Joint Bookrunner

March 2017



Secured Notes

\$1,350,000,000

Joint Bookrunner

February 2017



41,400,000 Common Shares

\$1,283,400,000

Joint Bookrunner

February 2017



74,750,000 Common Shares

\$2,167,750,000

Joint Bookrunner

January 2017



Common Shares
\$717,025,000

Senior Notes
\$600,000,000

Joint Bookrunner

December 2016



Common Shares

\$1,005,675,000

Joint Lead Manager

October 2016



Common Shares

\$215,050,000

Joint Bookrunner

April 2016

For 185 years, Scotiabank has worked with clients through market cycles to create individually customized solutions to deliver on their business objectives. Our stability rests on a well-diversified business, deep client relationships, a strong balance sheet and an exceptional client-centric risk management culture. Scotiabank's sophisticated Energy platform fully integrates equity, debt, corporate lending, M&A, commodity inventory finance, hedging and capital markets solutions for energy and energy infrastructure companies throughout North America and beyond. We build strong relationships to help drive your business forward.

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WHO'S WHO

in E&P A&D 2017

CAMPANERO ENERGY HOLDINGS LLC

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Divesting: OK

Acquiring: OK, TX Panhandle

CANEY VALLEY ENTERPRISES LLC

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Focus: Midcontinent, primarily OK and KS

Acquiring: Midcontinent, primarily OK and KS

CANTERA ENERGY

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Focus: Onshore Gulf Coast

Acquiring: S. TX, Upper Gulf Coast TX, E. TX/N. LA, Central LA

CANYON CREEK ENERGY

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Focus: Exploration, drilling and production

Acquiring: W. OK, Midcontinent

CARRIZO OIL & GAS INC.

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Focus: Eagle Ford, Utica and

Marcellus shales; Niobrara,

Powder River Basin, Permian

Basin

Acquiring: Eagle Ford and Permian Basin with highest level of focus on Delaware Basin



CASTELL OIL CO. LLC

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Focus: Permian Basin, SCOOP,

Powder River Basin

Acquiring: Permian Basin, SCOOP, Powder River Basin



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Acquiring: Natural Gas or Oil properties, high PDP component



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Acquiring: Rockies, Permian

Basin



CENTURION RESOURCES LLC

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Acquiring: Midcontinent, TX and OK

Panhandles

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Divesting: OK, Rockies

Acquiring: OK, Rockies

CHESAPEAKE ENERGY CORP.

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Focus: North America resource plays, GoM, West

Africa, Norway

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Acquiring: Southern

Midcontinent, Midcontinent,

Rockies



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Acquiring: Delaware Basin



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Acquiring: Midcontinent, Permian Basin



Seaport GlobalSM

Acquisitions & Divestitures:

WE KNOW THEM WELL

Seaport Global is a full-service, independent investment bank with a dedicated A&D team, offering capital markets, financial advisory, sales, trading and research services.

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For our clients, that means complete alignment with their best interests.

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Learn how we can strengthen your business & capital resources.



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WHO'S WHO

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UT, KS, Bighorn Basin, WY
Acquiring: S. OK, Permian
Basin, IL Basin, Bighorn Basin and Wind River
Basin, WY



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Acquiring: Rockies,
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Shelf Redevelopments and
Waterfloods



CLEAR FORK ROYALTY LLC

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Focus: Operations: TX 3 and TX 7B; MI, RI,
ORRI, Non-Op Lower 48
Acquiring: Operations: TX 3 and TX 7B; MI,
RI, ORRI, Non-Op Lower 48

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Fort Worth, TX
Focus: Gas/oil royalties, mineral
interests and working interests
throughout the U.S.
Acquiring: TX RRC Districts 7B and 3



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Focus: Operations TX 3 and TX
7B; MI, RI, ORRI, Non-Op
Lower 48
Acquiring: Operations TX 3 & TX 7B; MI, RI,
ORRI, Non-Op Lower 48



CONCHO RESOURCES

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Delaware Basin, Permian
Basin, TX



CONFLUENCE RESOURCES LP

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Focus: Onshore U.S. Oil Resources plays
Divesting: Rockies oil resources plays (Sell
producing resource developments \$200MM+)
Acquiring: Producing Rockies oil resources plays

CONOCOPHILLIPS CO.

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Focus: Lower 48 U.S.
unconventionals, AK
Divesting: Permian conventional assets, some
international assets
Acquiring: Eagle Ford, Permian, Bakken acreage



CONSTELLATION, AN EXELON CO.

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Divesting: U.S.
Acquiring: U.S.

CORNERSTONE ACQUISITION AND MANAGEMENT CO. LLC

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working interests
Acquiring: Lower 48

CORTEZ RESOURCES

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unconventional



Divesting: Permian (Delaware)
and Midland basins, Eagle Ford, E. TX and
LA, Midcontinent, D-J Basin, Powder River,
Marcellus
Acquiring: Permian (Delaware) and
Midland basins, Eagle Ford, E. TX and LA,
Midcontinent, D-J Basin, Powder River,
Marcellus

CRATON OIL & GAS

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Focus: E. TX, N.LA, Anadarko
Divesting: E. TX, N. LA,
Anadarko
Acquiring: E. TX, N. LA,
Anadarko



Bob Marin, President
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(713) 434-6666
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Acquiring: E. TX, N. LA,
Anadarko



CRAWFORD HUGHES OPERATING CO.

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Divesting: E. TX
Acquiring: TX, OK, NM



CROSSOVER RESOURCES LLC

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Focus: TX, LA, MS

Acquiring: TX, LA, MS



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Focus: MS, E. TX, N. LA,
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Acquiring: MS, E. TX, N. LA, Onshore Gulf
Coast,, Midcontinent



CROWN ENERGY PARTNERS INC.

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Focus: A&D

Divesting: Midcontinent, OK, KS, TX
Panhandle and N. TX

Acquiring: Midcontinent, OK, KS, TX
Panhandle and N. TX

DALECO RESOURCES CORP.

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Acquiring: Gulf Coast Onshore, Northeast, NM,
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DALLAS O&G ENERGY GROUP

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Focus: N. TX, OK, KS

Divesting: N. TX Barnett Core

Acquiring: N. TX (Barnett combo), OK, KS and
CA (Monterey)

DART OIL & GAS CORP.

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Acquiring: MI Basin, KS, IL Basin

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Focus: Piceance Basin, UT, CO



experience perspective

BKD National Energy & Natural Resources Practice

The oil and gas industry ebbs and flows. **BKD assists more than 900 energy and natural resources companies across the country and internationally with a variety of tax, accounting and consulting issues.** Our dedicated advisors have the experience to help you manage change, lower costs and stay compliant. Experience how our expertise can give you a better vantage point.



Brian Matlock // National Practice Leader
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experience

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CPAs & Advisors

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Divesting: Various

Acquiring: Onshore shale

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Focus: Andarko Basin

DIAMONDBACK ENERGY INC. AND VIPER ENERGY PARTNERS

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Focus: Permian Basin

Acquiring: Permian Basin



DIVERSE ENERGY COMPANIES

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Focus: Non-operated properties

Acquiring: U.S. onshore

Bryan Basham, Principal

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Focus: Non-operated and operated working interests, ORRI and royalties

Acquiring: All domestic basins

DJ RESOURCES HOLDINGS LLC

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Acquiring: D-J Basin, CO, WY, Rockies

DOMINION ENERGY WEXPRO

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Focus: Gas-producing assets in the Rockies

(Green River, Piceance, Uinta basins)

Acquiring: Green River, Piceance, Uinta, San Juan, Wind River, D-J basins

DOUBLE EAGLE HOLDINGS III LLC

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Acquiring: U.S.

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Acquiring: CA, Gulf Coast, Midcontinent

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Acquiring: \$200 million to \$1 billion in size



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Acquiring: Crude oil, Eagle Ford Shale, other areas

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Divesting: Southern Midland Basin



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Divesting: Permian Basin and Ark-La-Tex

Acquiring: Ark-La-Tex, Permian Basin, S. TX and Unconventional Plays



ENCANA CORP.

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Acquiring: Rockies



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Acquiring: Permian Basin,

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Energy Transaction Syndication Platform

entoro.com

Game Changer

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Acquiring: North American onshore



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Divesting: OK

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Acquiring: Midcontinent



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Divesting: Eagle Ford, TMS
Acquiring: Haynesville



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Acquiring: Permian Basin



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Acquiring: Conventional TX assets



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Acquiring: Permian Basin



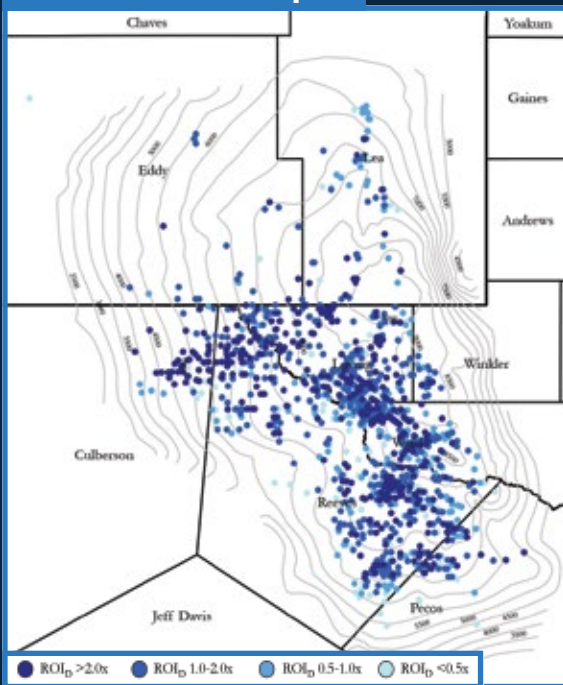
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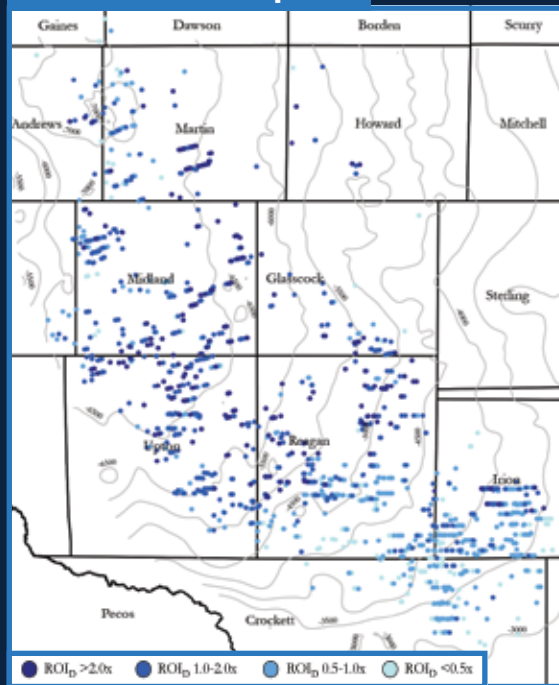
We target closing 10-15 transactions per year, allowing us the time and bandwidth necessary to professionally execute each divestiture process and maximize value for our clients.



Delaware Wolfcamp A



Midland Wolfcamp B



Detring has analyzed >50,000 wells in the Lower 48, enabling us to quickly evaluate opportunities and successfully market properties throughout the U.S. Our divestiture model maximizes value regardless of location, with our firm having closed transactions from California to New York, and all major basins in between.



DETRING
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Acquiring: Midcontinent



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Divesting: Consultant to sell side clients
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Acquiring: Various



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Focus: Permian Basin, Gulf Coast, Midcontinent

Acquiring: Conventional and unconventional oil and gas

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Focus: Delaware, Marietta, Appalachian basins; TX Gulf Coast



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Focus: Onshore producing properties

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Focus: Acquisition of onshore producing properties

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Acquiring: Midcontinent

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Acquiring: MI

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Focus: TX

JUNIPER RESOURCES LLC

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Acquiring: San Juan Basin, Rockies



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Midstream - Near Wellbore

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Acquiring: W. TX, OK

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Acquiring: TX, U.S. gas plays

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Acquiring: MS

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Acquiring: Permian Basin, Williston Basin

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Divesting: S. TX
Acquiring: S. TX



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Acquiring: Permian Basin and Midcontinent, Rockies



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Acquiring: U.S. Onshore Lower 48

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Acquiring: U.S. Onshore



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Acquiring: GoM deepwater



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Divesting: Oil Window of the Mancos Shale/ Gallup

Acquiring: San Juan Basin



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Acquiring: E. TX, S. TX, Gulf Coast, Permian Basin, N.L.A, Barnett oil



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Malaysia, China, Deepwater

GoM, Marcellus

Acquiring: Midcontinent, Rockies, Malaysia,

China, Deepwater GoM, Marcellus



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Acquiring: Midcontinent, Permian Basin

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Acquiring: TX, LA, Rockies

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Acquiring: Mineral & ORRI plus non-operated working interests

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Acquiring: U.S.

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Acquiring: U.S.



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Acquiring: GoM shelf

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Divesting: GoM

Acquiring: GoM

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Acquiring: S.TX

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Divesting: Upton Co, TX

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Acquiring: Permian Basin, KS, WY

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Acquiring: Delaware Basin



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Acquiring: Actively seeking acquisition opportunities, farm-ins and joint ventures throughout GoM shelf

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Divesting: TX

Acquiring: Lower 48

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Acquiring: North America

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Divesting: Permian Basin
Acquiring: Permian Basin



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Tulsa, OK
Focus: Midcontinent, Rockies and TX



PRODUCTION GATHERING CO. LP

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Dallas, TX
Focus: E.TX, Anadarko, Basin, San Juan Basin, WY, MT, Alberta, ND, OK, NM
Divesting: Non-ops in OK and NM
Acquiring: E.TX, Anadarko, Basin, San Juan Basin, WY, MT, Alberta, ND, OK, NM

PROGRESS ENERGY TRUST/ PROEX ENERGY

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Focus: Fort St. John and Foothills, BC; Grand Prairie, central Alberta
Acquiring: Fort St. John and Foothills, B.C.; Grand Prairie, central Alberta

PROTEGE ENERGY III LLC

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Focus: Midcontinent, Permian Basin, Eagle Ford and Appalachia
Acquiring: Appalachia, Permian Basin, Eagle Ford and Midcontinent,



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Focus: Appalachia
Acquiring: Appalachia, Midcontinent, Permian Basin, Eagle Ford, E. TX



WHO'S WHO

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Acquiring: AL CBM



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Acquiring: TX, OK, LA, NM, ND, WV, PA

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Acquiring: TX, OK, LA, NM, ND, WV, PA



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Acquiring: TX, OK, LA, NM, ND, WV, PA

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Acquiring: TX, OK, LA, NM, ND, WV, PA

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Focus: TX, LA and MS (conventional & resource plays)

Acquiring: TX, LA and MS (conventional & resource plays)



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Focus: GoM shelf

Acquiring: GoM, shelf (\$50-\$500M) oil

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Focus: GoM shelf

Acquiring: GoM, shelf

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Focus: Onshore U.S.

Acquiring: Rockies, Permian Basin

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Focus: Appalachian, IL, Permian Basin

Acquiring: Appalachian, IL, Permian Basin

RIO OIL AND GAS LLC

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Focus: Permian Basin, Midcontinent, AR-LA-TX, Eagle Ford, Powder River Basin

Acquiring: Permian Basin, Midcontinent, AR-LA-TX, Eagle Ford, Powder River Basin



RIO PETROLEUM INC.

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Divesting: TX, W, OK

Acquiring: TX, W, OK

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Divesting: North Central TX, AR-LA-TX

Acquiring: North Central TX, AR-LA-TX



RIVERBEND EXPLORATION AND PRODUCTION

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Acquiring: Midland Basin, Eagle Ford Shale, Williston Basin, Midcontinent



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Focus: Midland Basin, Williston Basin, Eagle Ford

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Acquiring: Rockies and Midcontinent

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Acquiring: AR-LA-TX, Permian Basin and Midcontinent



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Focus: Permian Basin

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Acquiring: Gulf Coast TX, LA

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Divesting: S. TX, Eagle Ford, N. TX, Granite Wash
Acquiring: E. TX



SAN SABA ROYALTY CO. LLC

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Focus: Major unconventional shale plays in TX, OK and LA.
Acquiring: Producing and non-producing mineral properties and assets

SANCHEZ OIL & GAS CORP.

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Focus: TX, LA, MS, Midcontinent, KS
Acquiring: TX, LA, MS, Midcontinent, KS

SAWYER OIL & GAS CO.

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Focus: U.S., FL and Columbia



SCHOONER OIL AND GAS

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Focus: GoM & Gulf Coast
Acquiring: GoM and Gulf Coast



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Acquiring: LA, TX, NM, KS, OK

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Acquiring: Lower 48

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Acquiring: Permian Basin, Bakken, SCOOP/STACK and Non-Operated opportunities

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Acquiring: LA, TX, OK



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Acquiring: North America resource plays and/or conventional horizontal projects

WHO'S WHO

in E&P A&D 2017

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Acquiring: Domestic U.S. onshore



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Acquiring: Domestic U.S. onshore

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Acquiring: Domestic U.S. onshore

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Focus: U.S. Shale plays and S. TX (particularly Eagle Ford, Olmos and Austin Chalk)
Acquiring: U.S. Shale plays and S. TX (particularly Eagle Ford, Olmos and Austin Chalk)



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Focus: Unconventional Shale Plays
Acquiring: TX Gulf Coast, S. TX



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Acquiring: Onshore U.S.



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SILVERBOW RESOURCES

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Divesting: Non-core Assets
Acquiring: Eagle Ford & other resource plays



SINCLAIR OIL AND GAS CO.

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Acquiring: Oil production, Williston Basin, Powder River Basin and Uinta basins

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Acquiring: Appalachia, Arkoma, E.TX

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Acquiring: Appalachia, Midcontinent, Gulf Coast, Permian Basin



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Divesting: TX, LA, Gulf Coast
Acquiring: TX, LA, Gulf Coast

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Divesting: TX, LA, Gulf Coast
Acquiring: TX, LA, Gulf Coast

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Divesting: TX, LA, Gulf Coast
Acquiring: TX, LA, Gulf Coast

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Divesting: TX, LA
Acquiring: TX, LA



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Acquiring: Permian Basin, Midcontinent

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Focus: Permian Basin
Acquiring: Permian Basin

STEPHENS EXPLORATION INC.

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Acquiring: OK, N. TX, W. TX (Permian Basin), KS

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Focus: Austin Chalk, Eagle Ford, Delaware Basin, Permian Basin, Val Verde Basin

Divesting: Austin Chalk, Eagle Ford, LA

Acquiring: Austin Chalk, Eagle Ford, Delaware Basin, Permian Basin, Val Verde Basin

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Focus: Gulf Coast, LA, KS, Permian Basin, Eagle Ford, San Juan Basin

Divesting: S. TX

Acquiring: Gulf Coast, Permian Basin, Eagle Ford, San Juan Basin



SUMMIT DISCOVERY RESOURCES LLC

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Acquiring: AK, LA, TX, Permian, Midcontinent & Rockies



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Focus: STACK, Meramec, Woodofrid, Utica, Marcellus, Geneseo

Divesting: STACK, Meramec, Woodofrid, Utica, Marcellus, Geneseo

Acquiring: Minerals and Early Stage plays



SYNERGY OFFSHORE LLC

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Acquiring: MT, WY

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Acquiring: S. U.S.

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Focus: Offshore, S. LA

Divesting: Offshore, S. LA

Acquiring: Offshore, S. LA

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Focus: GoM deepwater, Shelf and Gulf Coast and Offshore Mexico

Acquiring: GoM deepwater, Shelf and Gulf Coast



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Acquiring: GoM and Gulf Coast



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Acquiring: Offshore, S. LA

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Divesting: GoM

Acquiring: E.TX



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Acquiring: Gulf Coast, N. LA

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Acquiring: Mature basins

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Acquiring: Permian Basin (waterflood or enhancement)



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in E&P A&D 2017

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Acquiring: Permian Basin, Midcontinent, Eagle Ford, E.TX

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Acquiring: Delaware Basin, Midland Basin



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Acquiring: Permian Basin, Midcontinent, Rockies

TRANS PACIFIC OIL CORP.

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Divesting: KS

Acquiring: KS, E. CO, OK panhandle

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Acquiring: STACK/SCOOP, Merge, Utica, Marcellus

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Acquiring: Anadarko Basin, Fort Worth, Permian Basin

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Focus: Frontier areas in West Africa, Ukrainian Black Sea

Acquiring: Possibly onshore frontiers

VENDERA RESOURCES LP

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Focus: Lower 48, natural gas and oil, conventional and unconventional, operated and non-operated

Divesting: Fayetteville Shale non-op

Acquiring: E. TX, N. LA, OK, W.TX, Rockies



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Denver, CO

Focus: CA oil basins, Monterey and Hastings Field in TX

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Denver, CO

Focus: CA oil basins, Monterey and Hastings Field in TX



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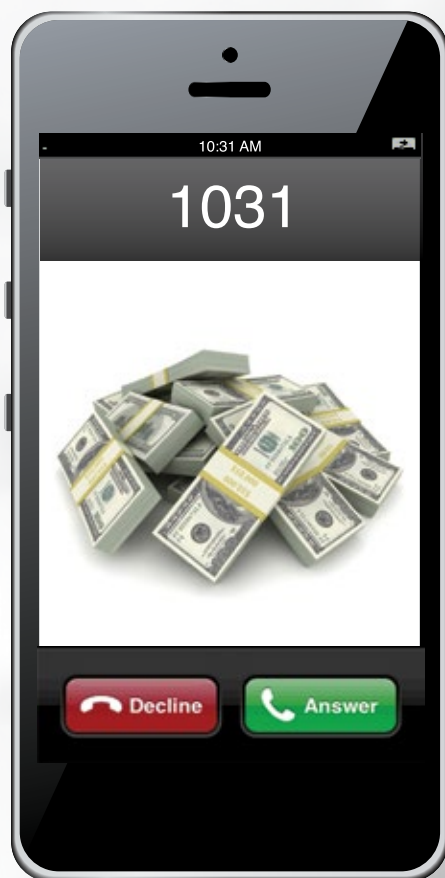
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Centennial, CO

Focus: Bakken

Acquiring: Bakken





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PETROLEUM
STRATEGIES

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WHO'S WHO

in E&P A&D 2017

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Focus: GoM
Acquiring: GoM, Gulf Coast/ Conventional

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Houston, TX



WAGNER & BROWN LTD.

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Midland, TX
Focus: TX, OK

WAPITI ENERGY LLC

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Focus: TX and Rockies



WELDER EXPLORATION & PRODUCTION INC.

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Focus: Gulf Coast, S. TX
Acquiring: Gulf Coast, S. TX



WELLSTAR CORP.

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Northglenn, CO
Focus: WY, CO, KS
Divesting: CO
Acquiring: Powder River Basin, KS

WHISPER ROCK RESOURCES LLC

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Edmond, OK
Focus: Midcontinent and TX
Acquiring: Producing properties and leasehold



WHITE KNIGHT PRODUCTION LLC

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Houston, TX
Focus: Gulf Coast and CA onshore conventional developments



WHITE MARLIN OIL AND GAS CO. LLC

Terrell (Terry) Clark, President & CEO
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Houston, TX
Focus: Oil and gas exploration and production
Acquiring: Midcontinent, TX, LA Gulf Coast, Permian Basin



WHITEHORSE ENERGY

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Fort Worth, TX
Focus: Permian Basin, Midcontinent, D-J Basin, Eagle Ford

WHITING PETROLEUM CORP.

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Denver, CO
Focus: Gulf Coast, MI, Rockies, Anadarko Basin, Permian Basin
Acquiring: Gulf Coast, MI, Rockies, Anadarko Basin, Permian Basin



WILBANKS RESERVE CORP.

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Denver, CO
Focus: TX, LA, MS, NM, Midcontinent, Rockies, Onshore U.S.
Acquiring: TX, LA, MS, NM, Midcontinent, Rockies, Onshore US



WILDHORSE RESOURCES LLC

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Houston, TX
Acquiring: Eagle Ford, Lower 48



WOODSIDE ENERGY (USA) INC.

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Focus: GoM
Acquiring: GoM

WPX ENERGY

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Tulsa, OK
Focus: Permian Basin, Bakken, Marcellus, San Juan Basin, Powder River Basin
Acquiring: Utica, Marcellus, Bakken, Permian Basin, Onshore Resource Plays



WYNN-CROSBY MANAGEMENT LTD.

Dan Koontz, VP Land & BD
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(972) 380-5500
Dallas, TX
Focus: Onshore Lower 48
Acquiring: Onshore Lower 48



YUMA ENERGY INC.

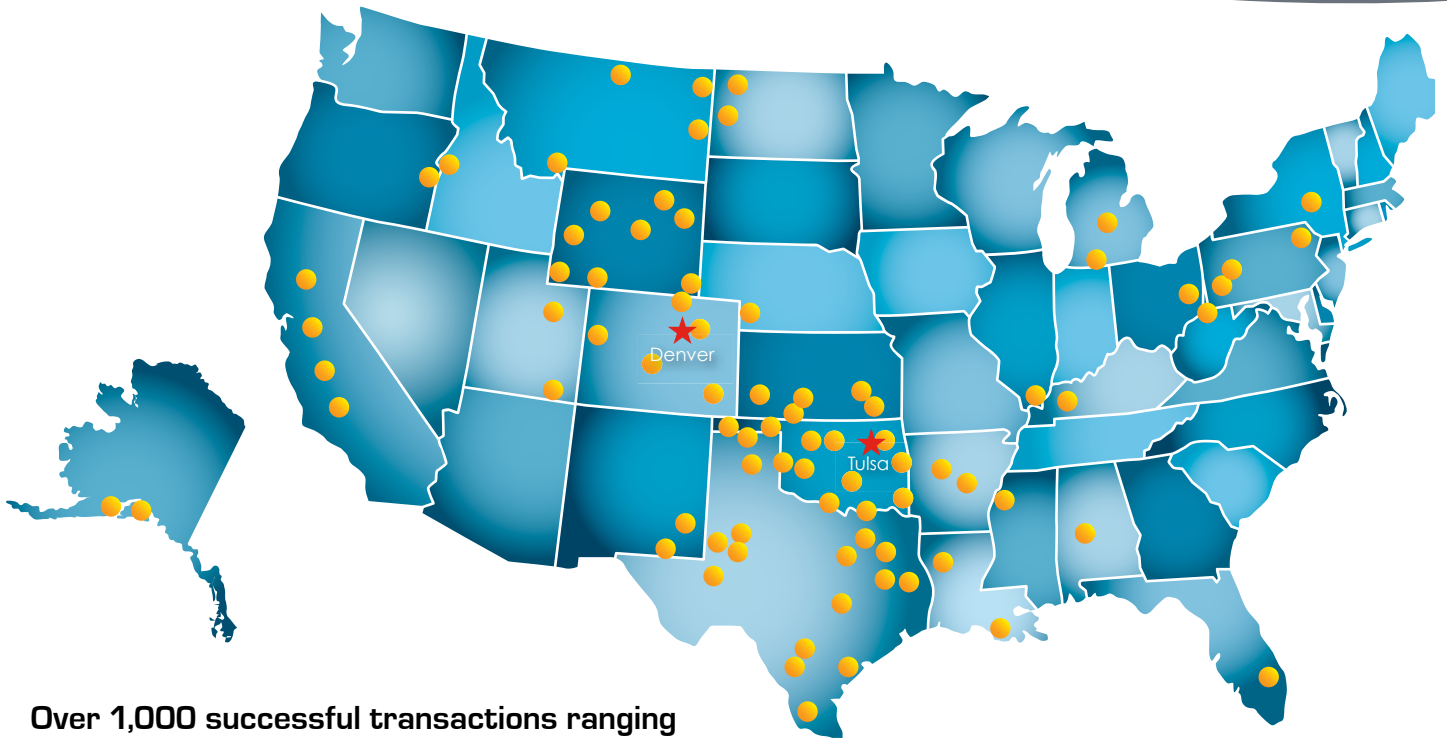
Sam Banks, CEO
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(713) 968-7000
Houston, TX
Focus: Gulf Coast, TX, LA
Acquiring: Gulf Coast, TX, LA, Bakken

ZARVONA ENERGY LLC

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(713) 600-0600
Houston, TX
Focus: Mature U.S. onshore basin located in Lower 48
Divesting: Delaware Basin, CPB, Midcontinent, E. TX, Austin Chalk
Acquiring: Operated producing assets with high PDP value component



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